



# Applied Security Operations at Penn

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# Penn is Not Normal

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- *Decentralization!*
  - 12 schools, 36 administrative centers
  - About 2000 departments
  - 5 campuses
  - 60,000 active users
  - We had Tor exit nodes!
- **Security** is even decentralized
  - Office of Information Security
  - Information Security Officers in the Schools/Centers
  - System security is a responsibility of system owners
- Secure IT is IT done well

Security operations is  
about workflows, not  
tools

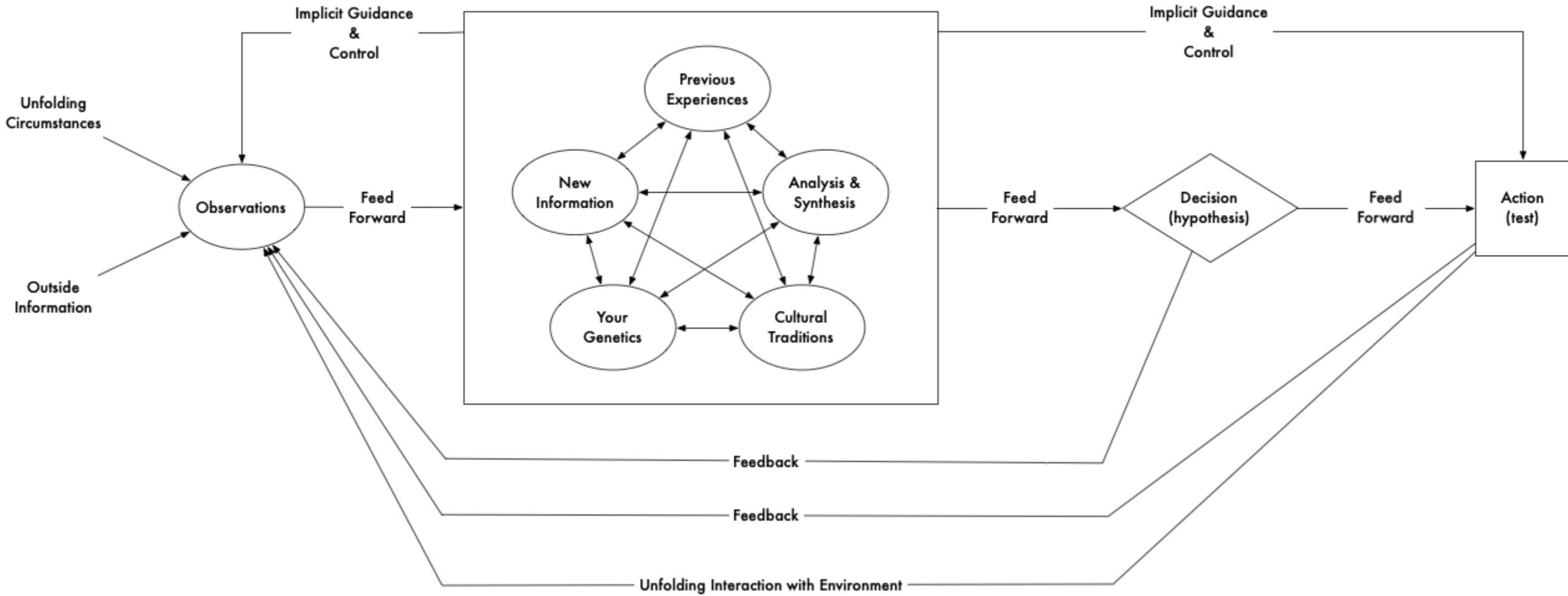
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Observe

Orient

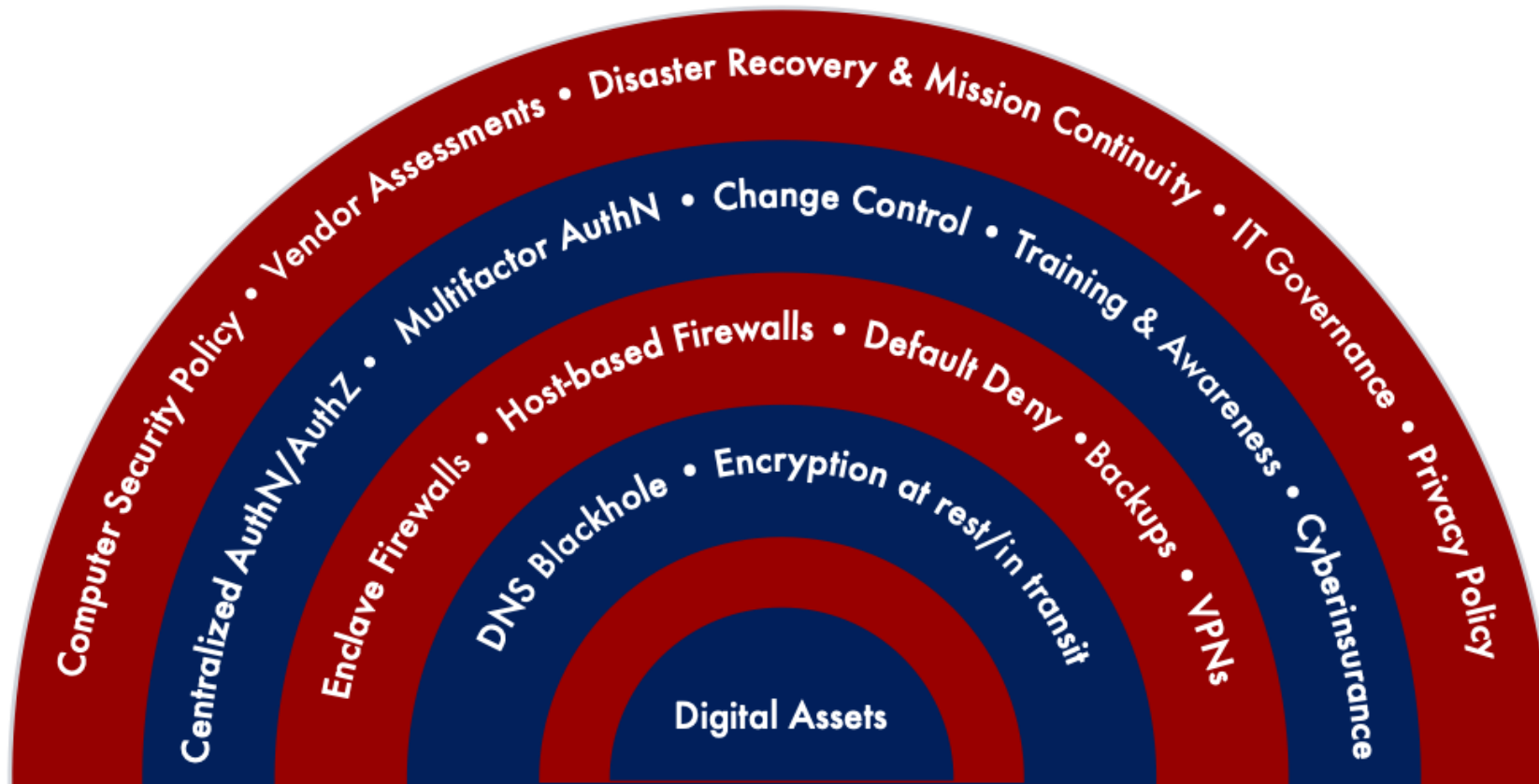
Decide

Act



# Penn does a lot...

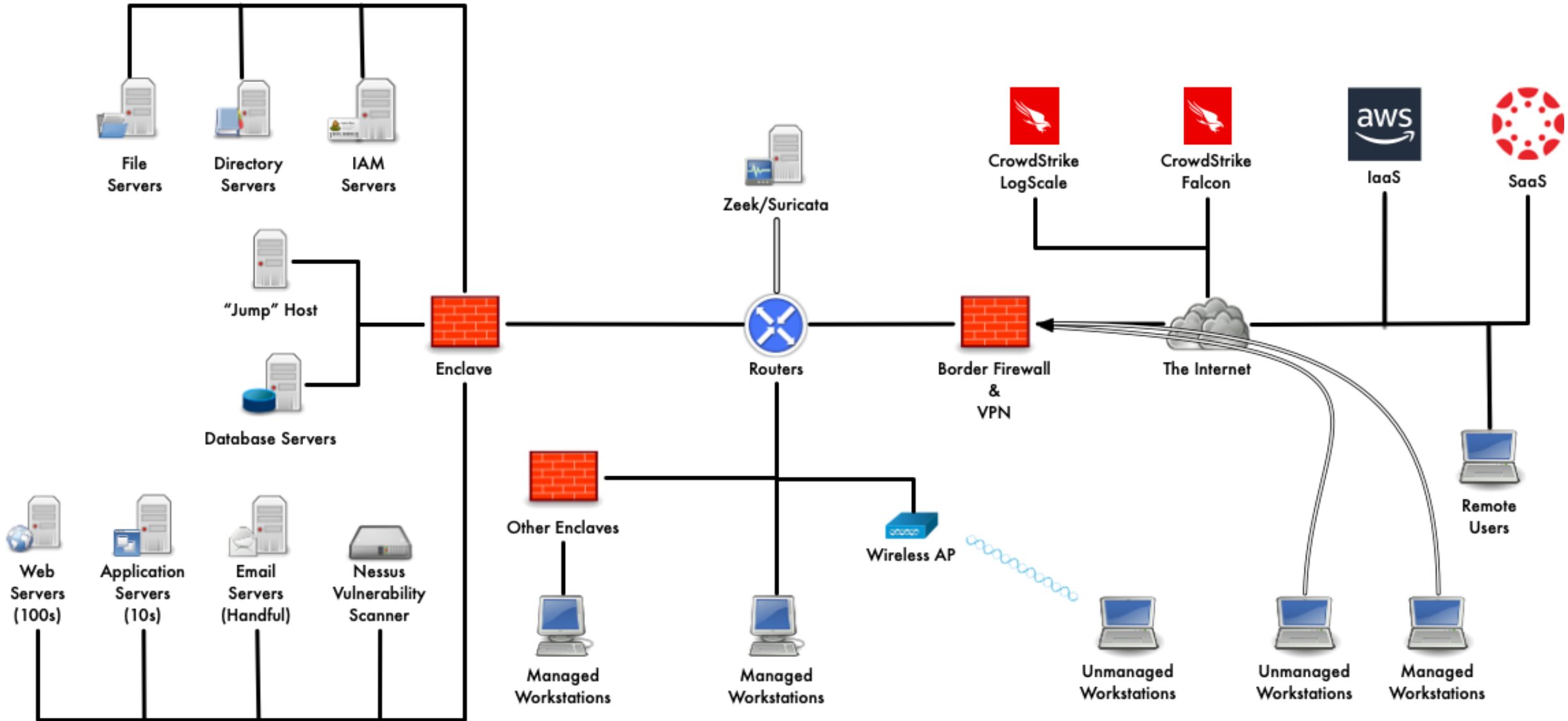
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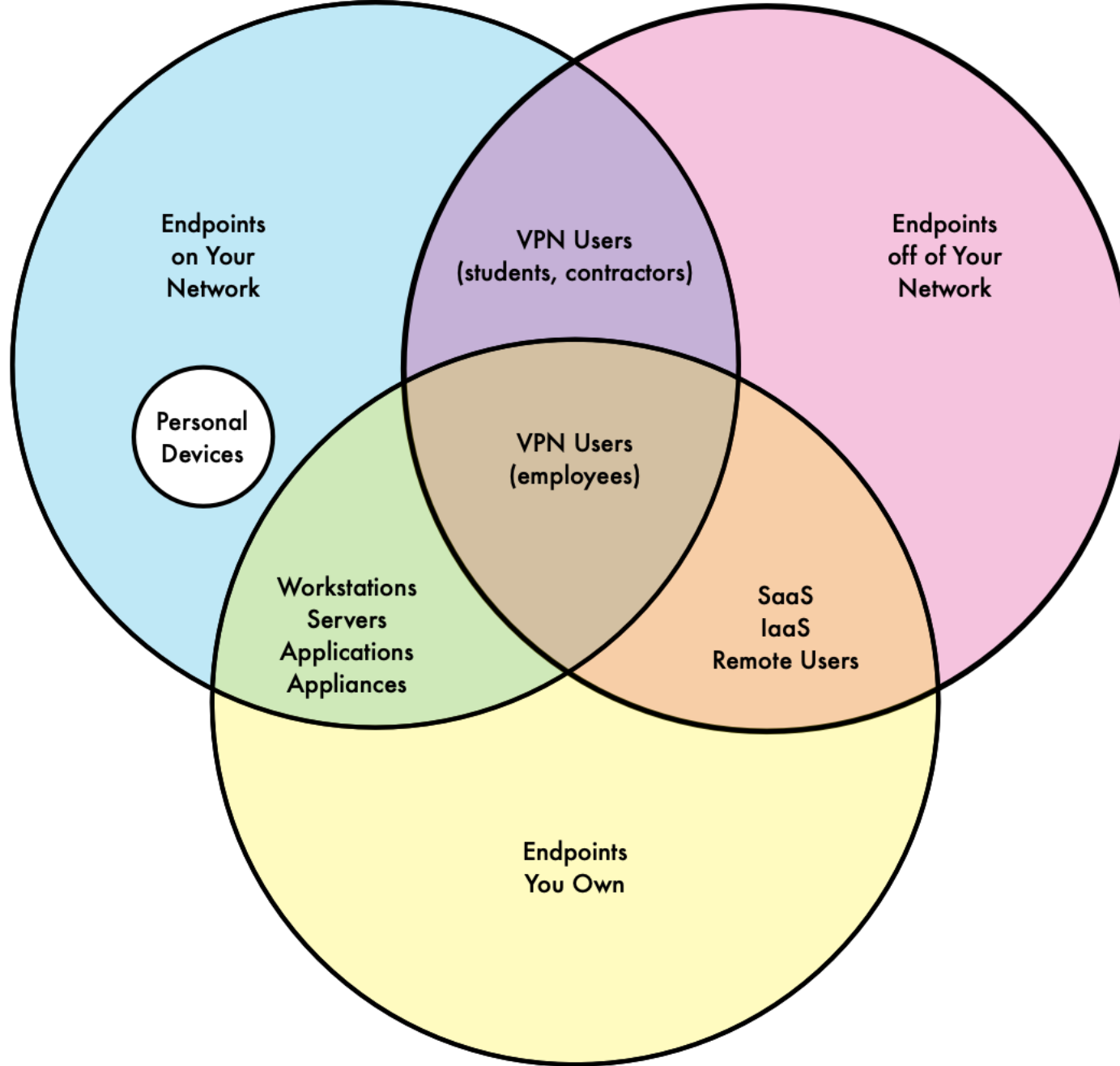


# Asset Inventory

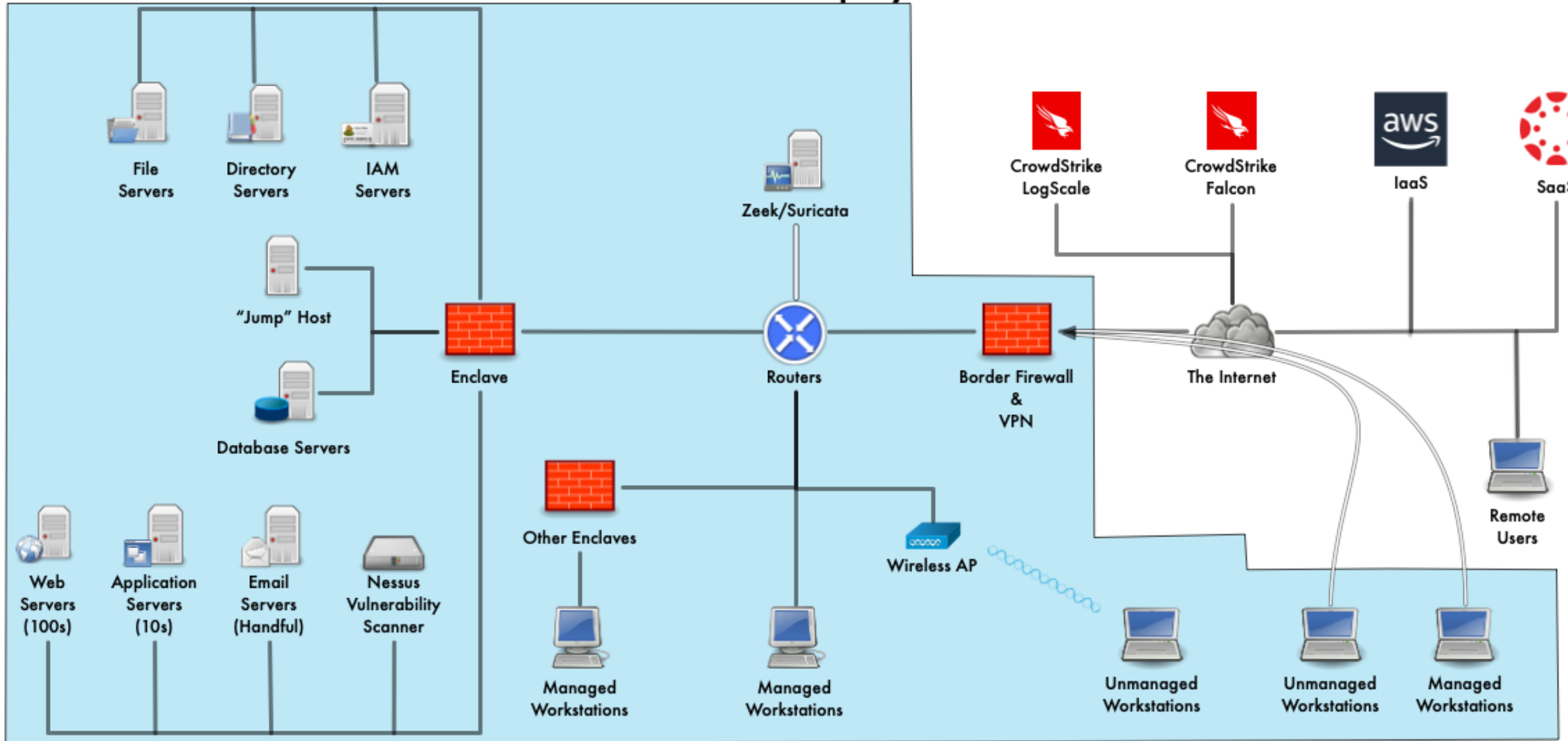
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# Reference Deployment

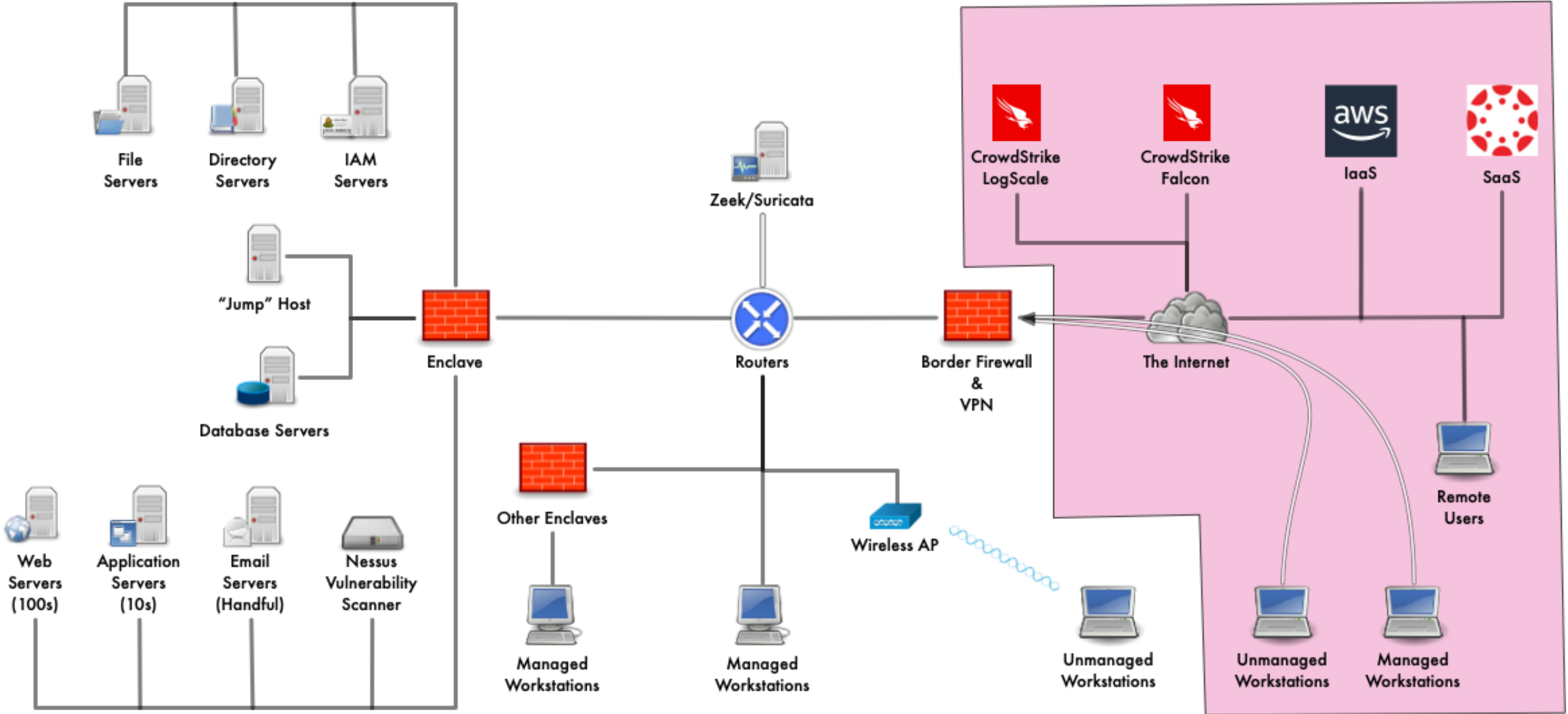




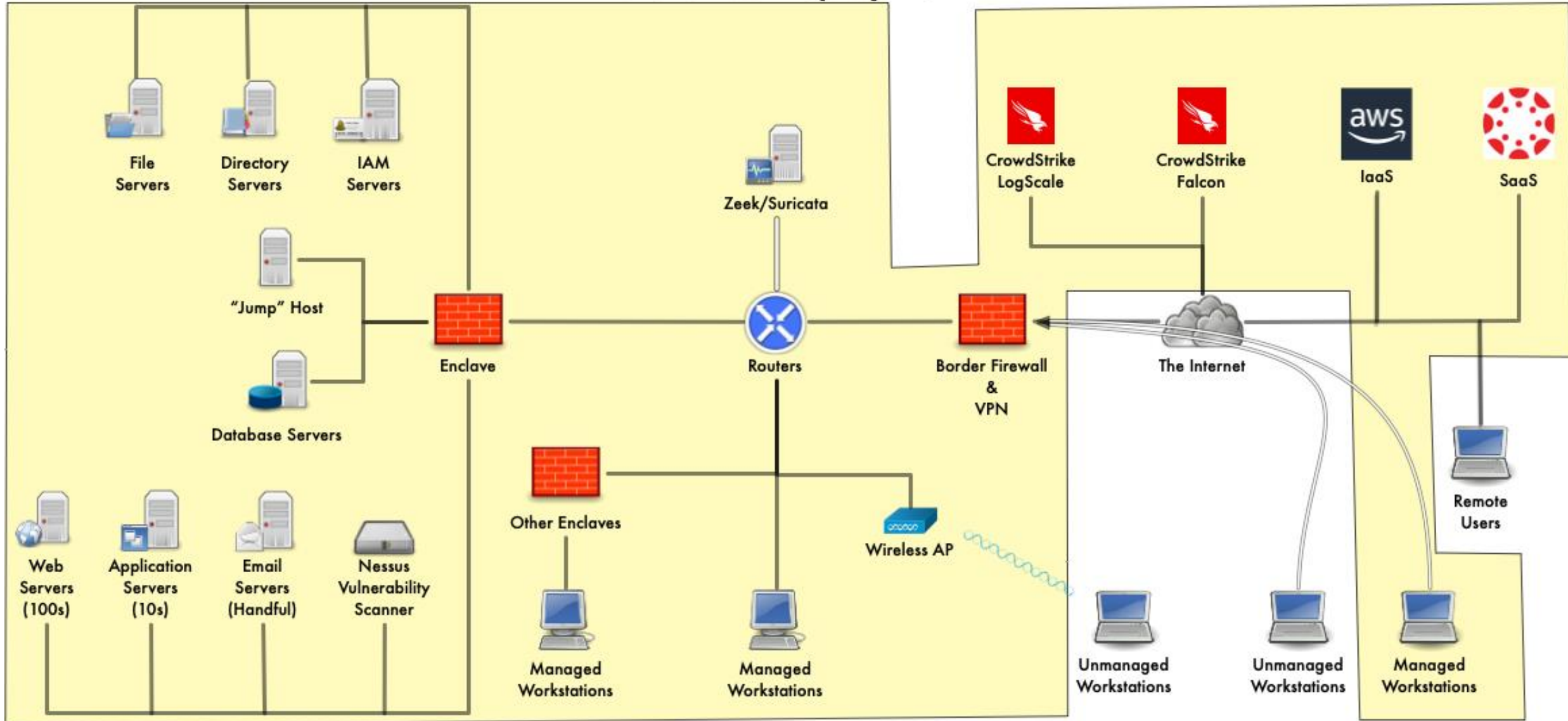
# Reference Deployment



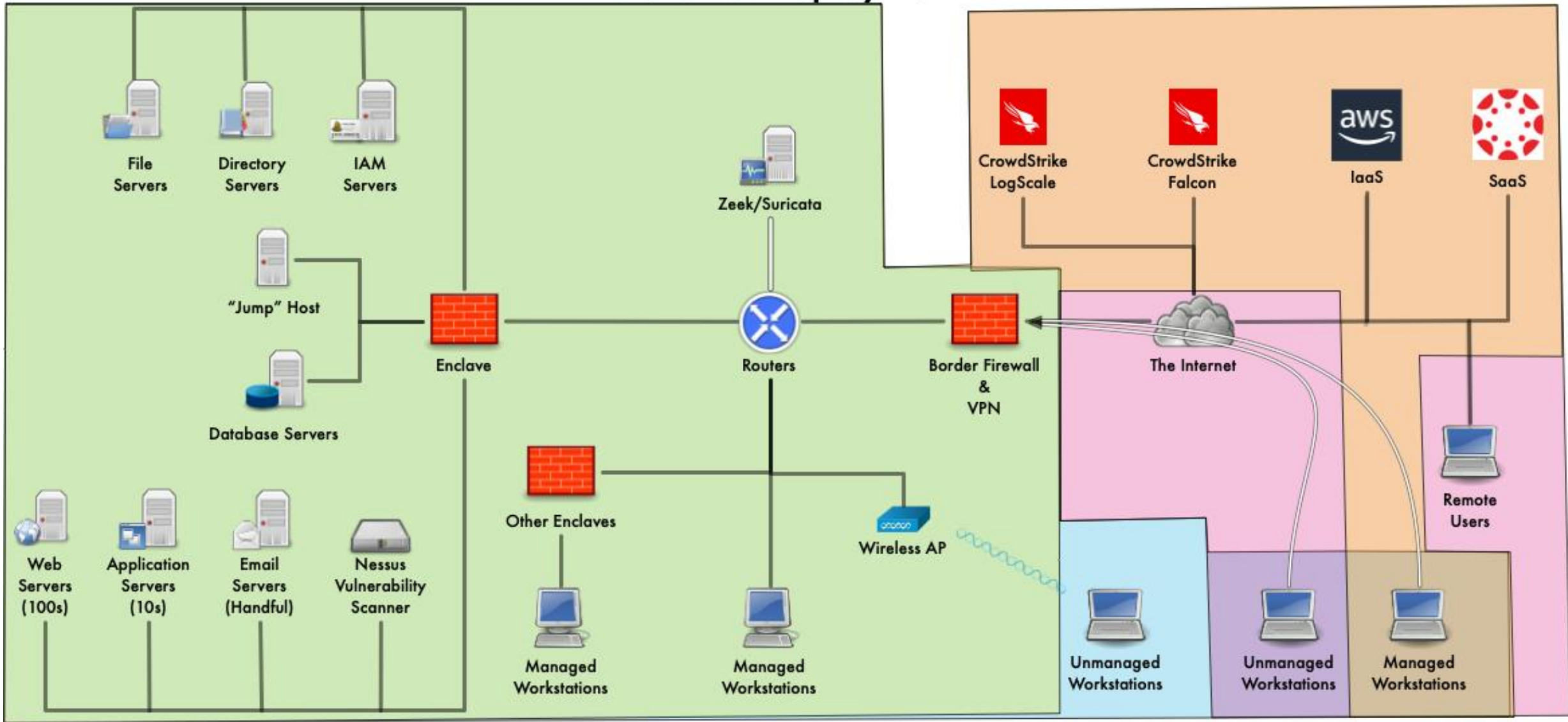
# Reference Deployment



# Reference Deployment



# Reference Deployment

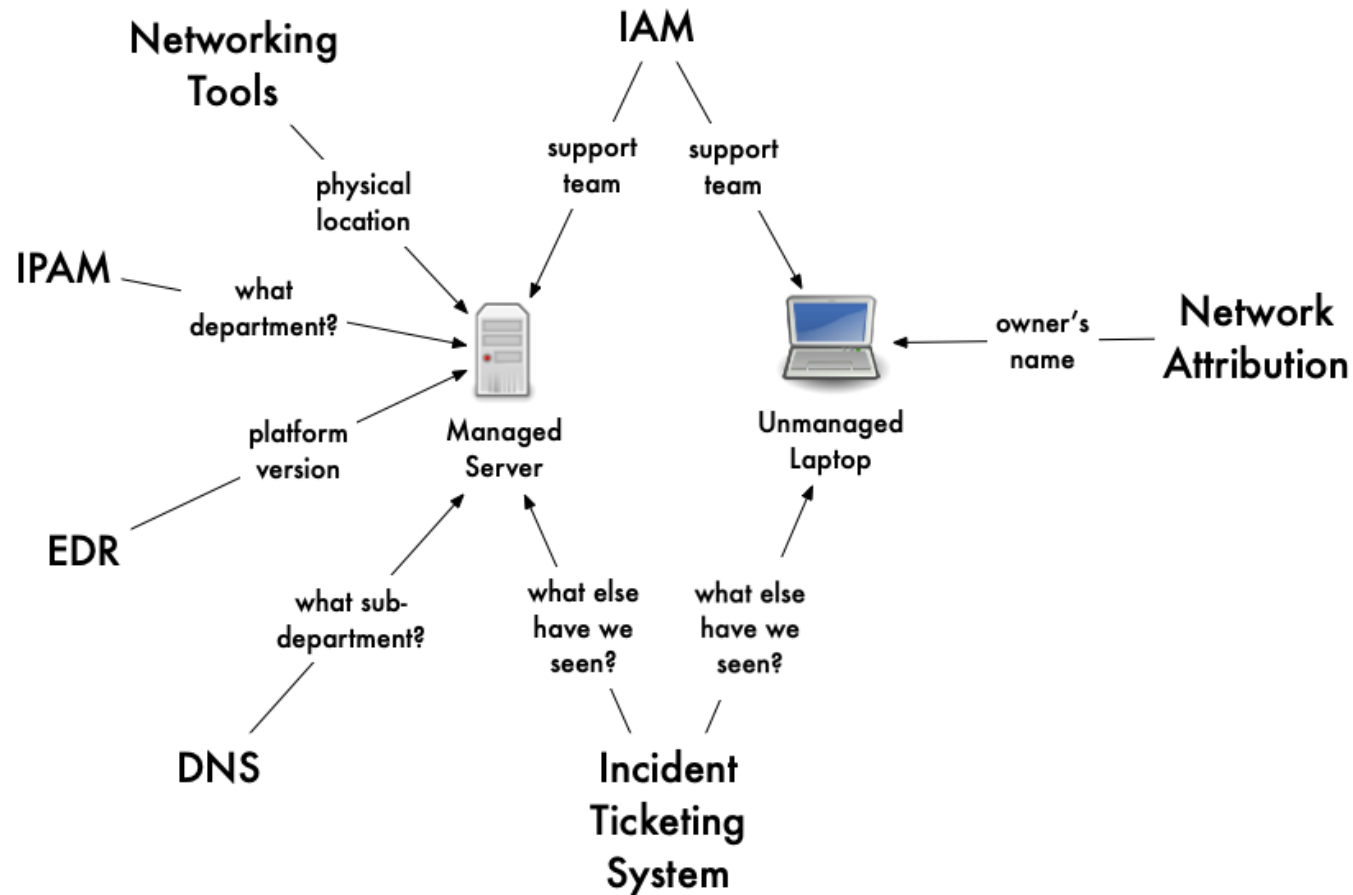


# Inventories: three approaches

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- Data-oriented:
  - Data Risk Classification
  - Annual inventory of data (Security & Privacy Impact Assessment, aka SPIA) by schools & centers
- Criticality-oriented:
  - System owners register hosts and applications in central repository (Critical Components)
- Operations-oriented:
  - IP Address Management (IPAM) captures metadata on IP addresses and domain names
- Continuous improvement
  - As you deploy/discover/delete datasets, update SPIA
  - As you deploy/discover/decommission assets, update Critical Components.
  - Results of threat hunting, penetration testing, and audits.
  - Risk Cloud starting to replace Critical Components and SPIA in FY27.

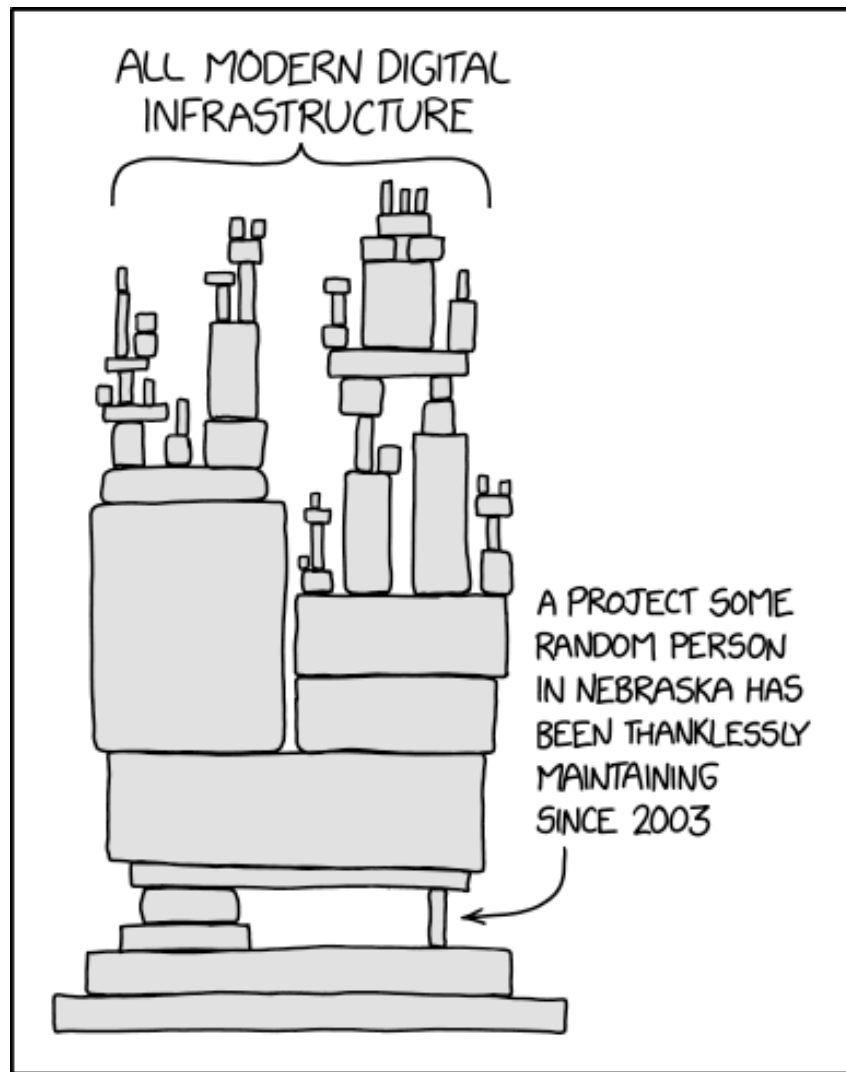
# Source Systems as “Inventories”



# Asset Inventory Challenges

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- Multiple departments
  - Different naming conventions
    - Different patch cycles
      - Different kinds of devices (workstations, servers, appliances, IaaS, SaaS, OT, etc.)
        - Different deployment tools
- Ephemerality:
  - Of presence ( Local today, remote tomorrow; on/off; crashed?)
  - Of identity



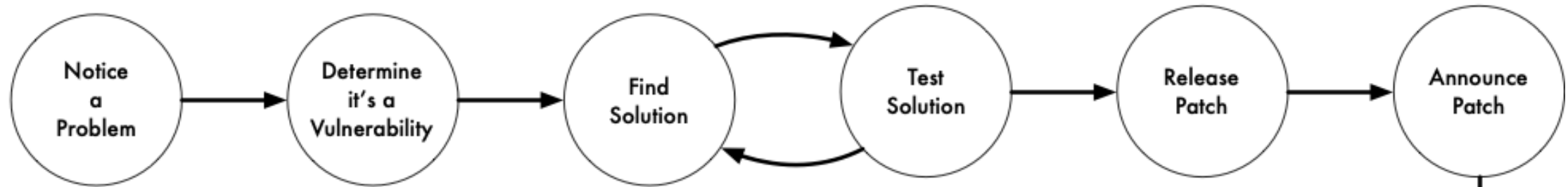
# Vulnerability Management

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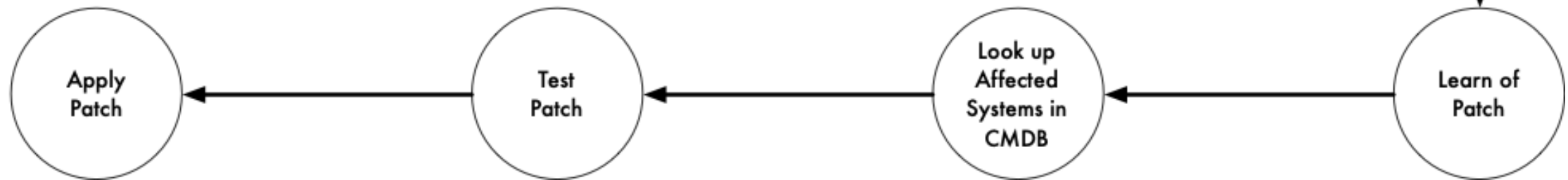
<https://xkcd.com/2347/>

# Platonic Ideal of the Patching Cycle

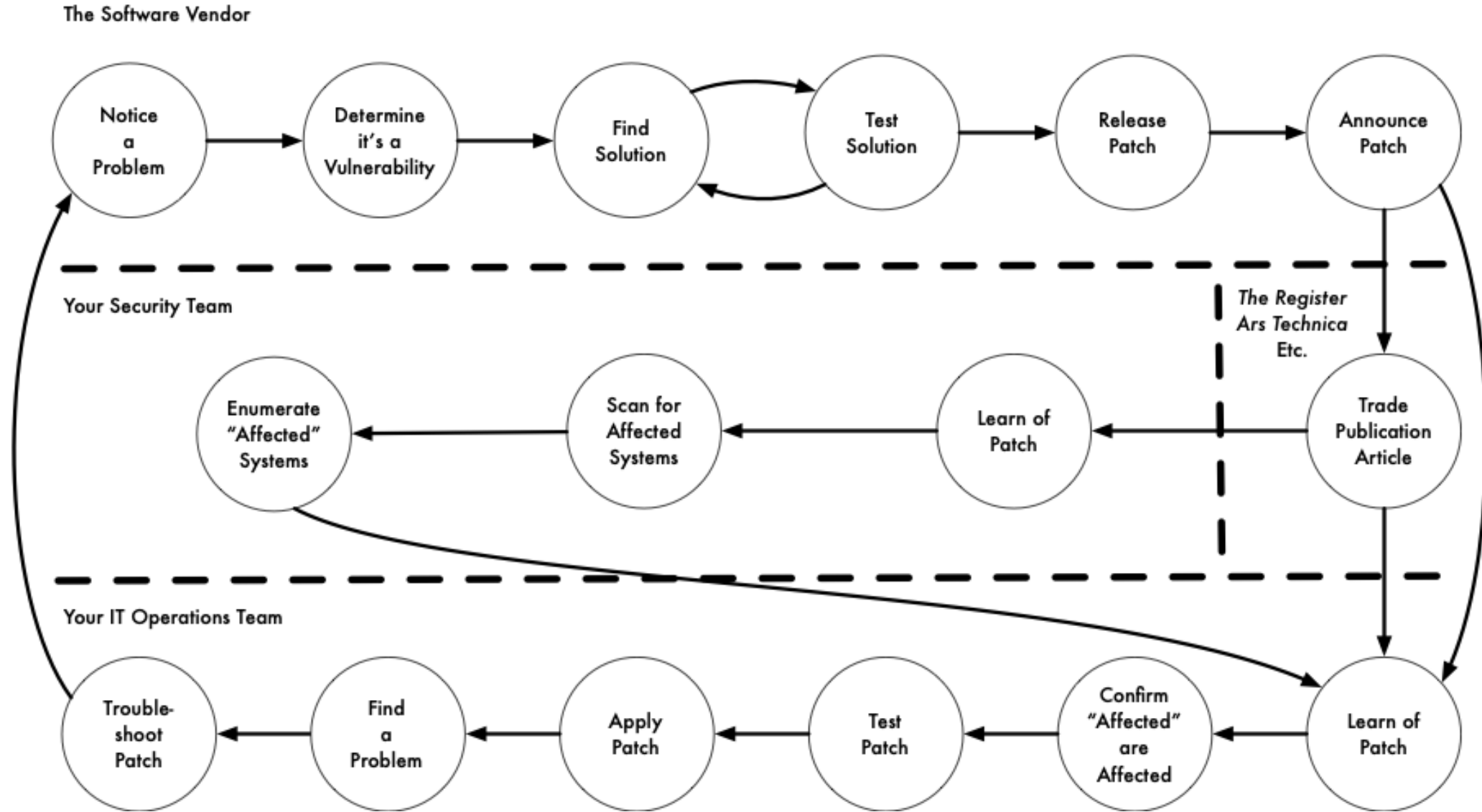
The Software Vendor



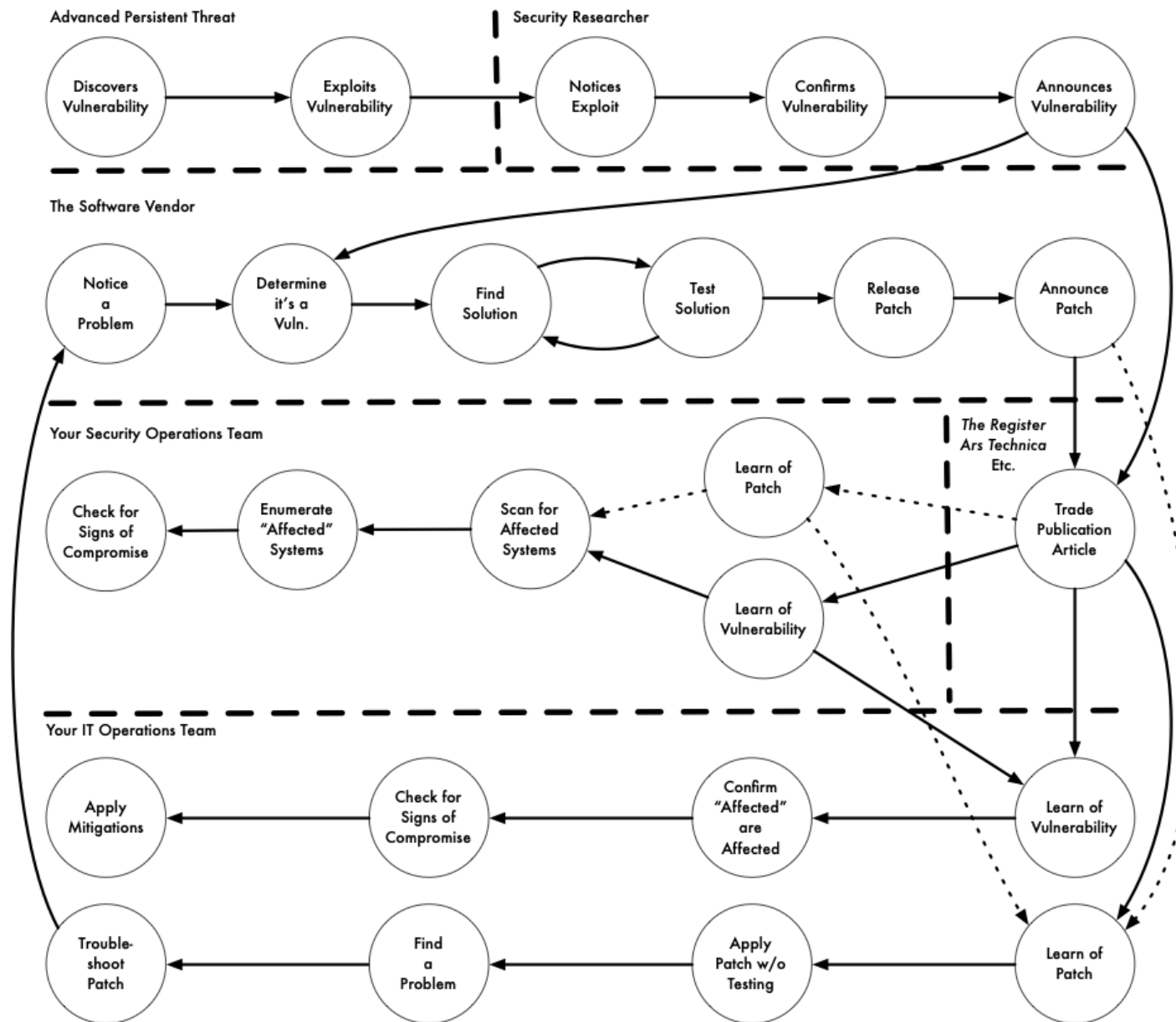
Your Operations Team



# The Critical Vulnerability Patching Cycle



# Zero-Day Patching Cycle



# Patch Management Practices

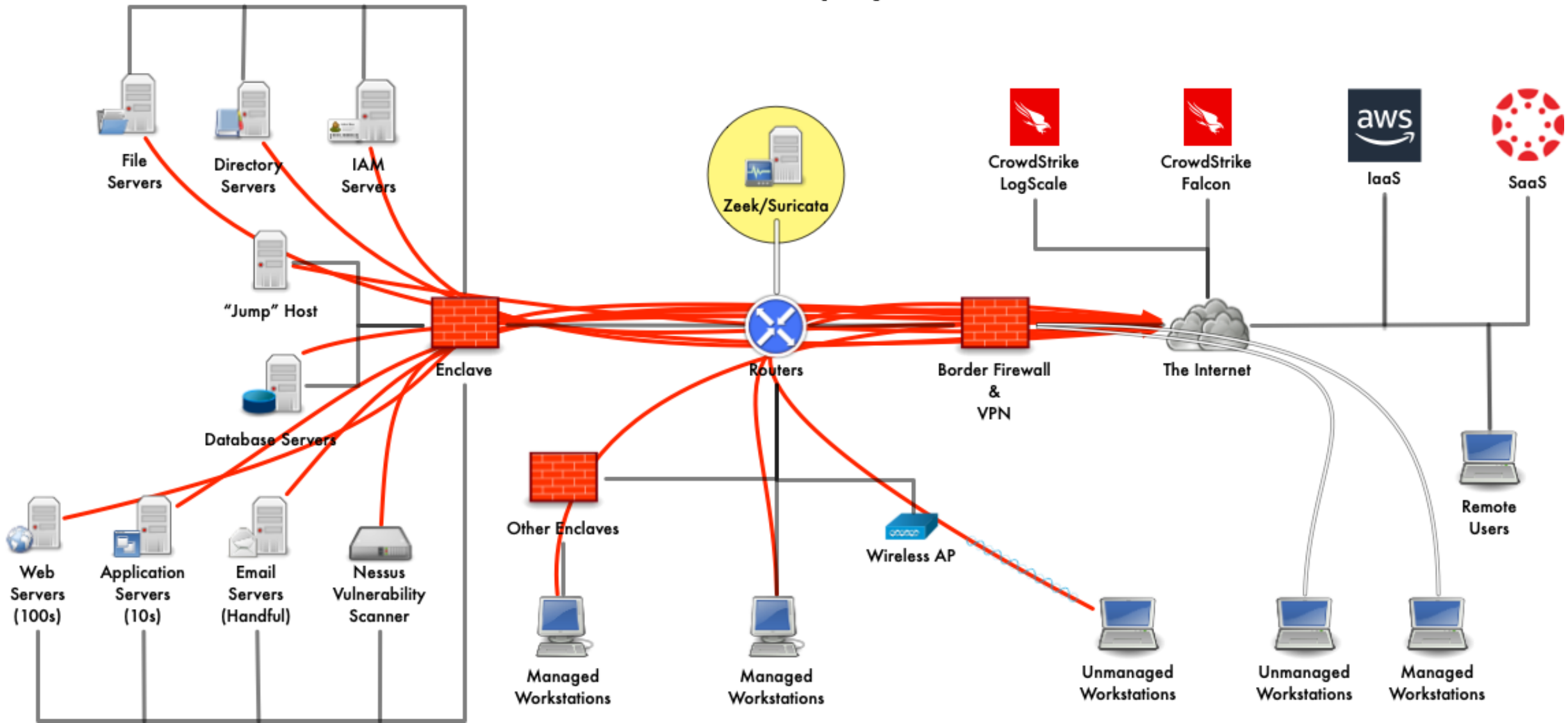
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- Prompt patching: 2 business days for critical vulnerabilities.
- Scheduled scans:
  - Daily for Critical Components
  - Weekly for all of campus for Critical vulnerabilities
- Weekly review for situational awareness and to chase down stragglers.
- Defense-in-depth for when you can't patch fast enough
  - IP access restrictions
  - Force authentication
  - Inbound traffic filtering
  - Endpoint Detection & Response
  - Logging
  - Run less software, or shift risk to SaaS

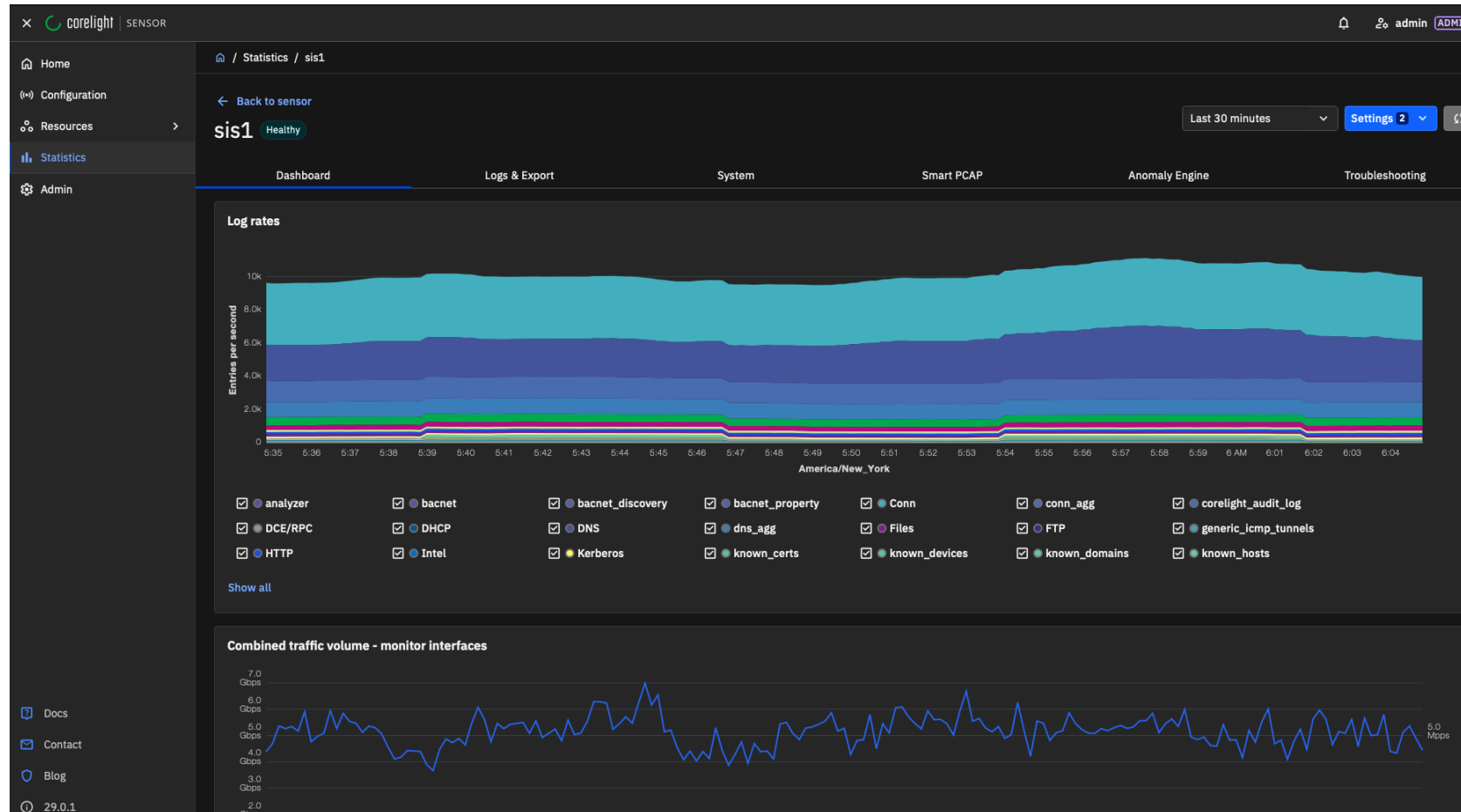
# Detection Tools

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# Reference Deployment



# Network Security Monitoring (Zeek)



# Zeek Example: visiting a website

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```
{"_path":"dns_agg","_system_name":"sis5","_write_ts":"2026-03-05T20:04:51.586164Z","answers":["3.12.1.154"],"count":1,"id.orig_h":"2607:f470:6:4001:408d:a6f:2603:7b2e","id.resp_p":53,"qtype":1,"qtype_name":"A","query":"www.samjenk.com","rcode":0,"rcode_name":"NOERROR","rejected":[false],"ts":"2026-03-05T19:59:50.352067Z","ts_last":"2026-03-05T19:59:50.352067Z","uids":["CQvNgO3BAEb1JLKB9"]}
```

```
{"_path":"ssl","_system_name":"sis1","_write_ts":"2026-03-05T20:08:35.779048Z","established":false,"id.orig_h":"10.103.99.115","id.orig_p":55827,"id.resp_h":"3.12.1.154","id.resp_p":443,"ja3":"2bab0327a296230f9f6427341e716ea0","resumed":false,"server_name":"www.samjenk.com","ssl_history":"C","ts":"2026-03-05T20:03:35.695199Z","uid":"CUgHCJ31DcLOG0OMSc"}
```

# Zeek Example: visiting a website

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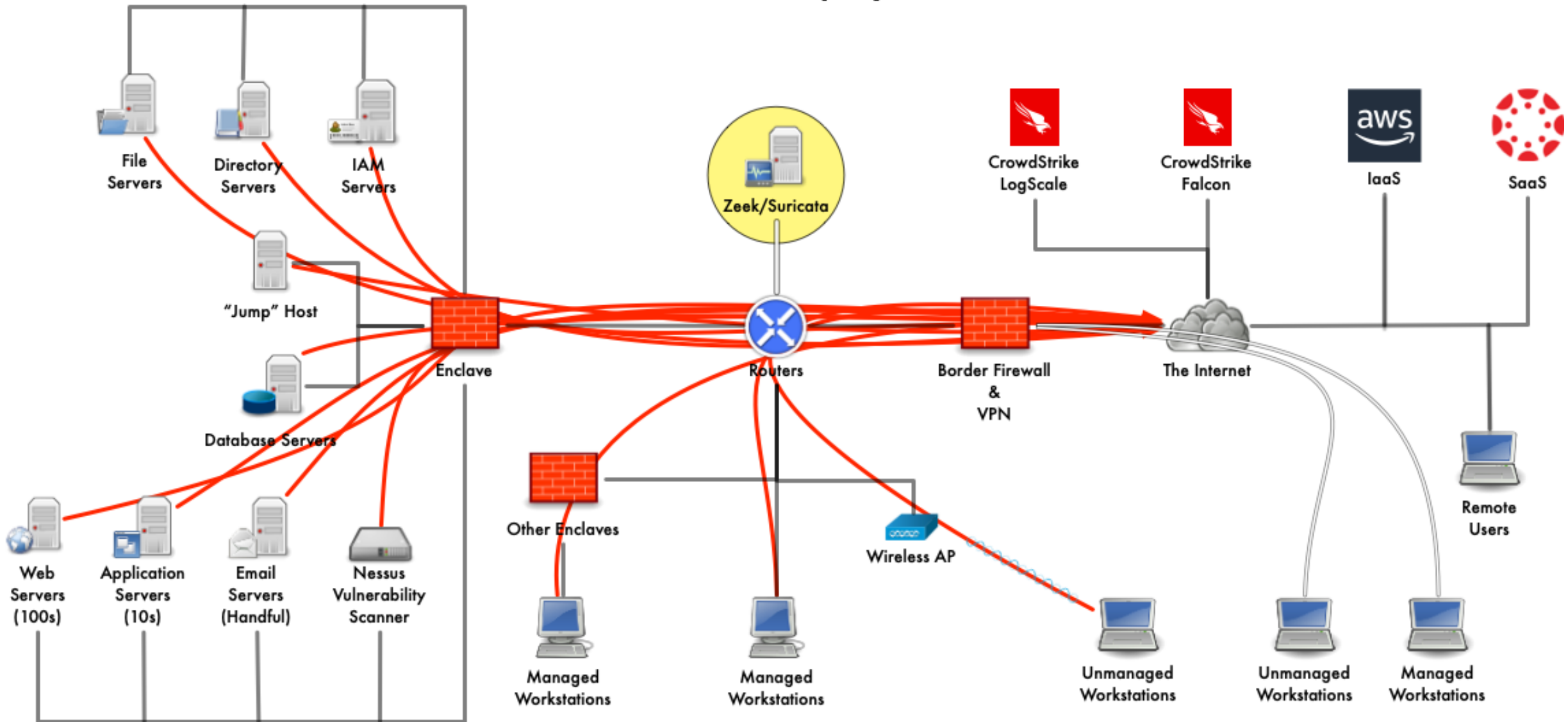
```
{"_path":"conn_agg","_system_name":"sis1","_write_ts":"2026-03-05T20:11:48.584732Z","community_ids":["1:bCp6bkheP0Qvz6P2XkYHW80LtEY=","1:cYmXxCTZwdnd94UyfZpeyBc9uEI=","1:v7/hW3/krUDpzfXwyy3wBp2in2k=","1:A3J48BqIt6WmFdb2dcXvzSaaAKk=","1:pyi4kUgXgmbOsfG41fkMYx6uGPs=","1:18Z7xbFRBGgP54j7KOkMsWzyo6c="],"conn_state":"S1","count":6,"duration":0.579904317855835,"history":"^hADaGd","id.orig_h":"10.103.99.115","id.resp_h":"3.12.1.154","id.resp_p":443,"local_orig":true,"local_resp":false,"missed_bytes":3329,"orig_bytes":3190,"orig_ip_bytes":5244,"proto":"tcp","resp_bytes":16914,"resp_ip_bytes":12363,"service":["ssl"],"ts":"2026-03-05T20:01:47.926410Z","ts_last":"2026-03-05T20:05:22.440561Z","uids":["CC3FIC3nJ4ir7ulczb","CwvGwP3sTnmUn1YpC8","CXT2du4k3UodNWZ6lj","CUXj4rny5TldTtS51","C7N6OD1LJh6c1NuXKg","CUgHCJ31DcL0G0OMSc"]}
```

# Network Monitoring (Zeek)

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- Encryption is blinding. We look at metadata.
- Forensics!
- As a passive inventory tool for other workflows

# Reference Deployment



# Intrusion Detection System (Suricata)

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- Straight-forward to implement, hard to tune.
- `suricata_eve.log` is WAY more useful than `suricata.log`
- Useful for:
  - Emerging threats
  - Detecting commodity malware
  - When you can break TLS
  - Tightly-controlled networks
  - Flow data, if you have no other options.
- Drawbacks, for Penn:
  - Pay for a lot of stuff that we don't need
  - Used to spend a lot of time tuning
  - Detect only, no inline block
  - We don't break TLS



# Example: High Confidence

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```
alert dns $HOME_NET any -> any any (msg:"ET MOBILE_MALWARE APT-C-23 Related CnC Domain in DNS Lookup \(javan-demsky .website\)"; dns.query; content:"javan-demsky.website"; nocase; bsize:20; reference:md5,dd4596cf68c85eb135f7e0ad763e5dab; reference:url,twitter.com/malwrhunterteam/status/1437498154501480451; reference:url,blog.cyble.com/2021/09/15/apt-c-23-using-new-variant-of-android-spyware-to-target-users-in-the-middle-east/; classtype:domain-c2; sid:2033980; rev:1; metadata:attack_target Mobile_Client, created_at 2021_09_17, deployment Perimeter, former_category MOBILE_MALWARE, signature\_severity Major, updated\_at 2021\_09\_17;) )
```

Items in blue (5), plus no false positives (1), plus active in the rule feed (1) = 7



# Example: Medium Confidence

---

```
alert http $HOME_NET any -> $EXTERNAL_NET any (msg:"ET WORM Win32.Socks.s HTTP Post Checkin";  
flow:established,to_server; http.method; content:"POST"; http.uri; content:".php"; http.request_body;  
content:"proc=[System Process]|0a|"; depth:22; reference:url,doc.emergingthreats.net/2008020;  
classtype:trojan-activity; sid:2008020; rev:6; metadata:created_at 2010_07_30, updated_at 2020_08_18;)
```

Items in blue (2) + no false positives (1) + active in rule feed (1) = 4



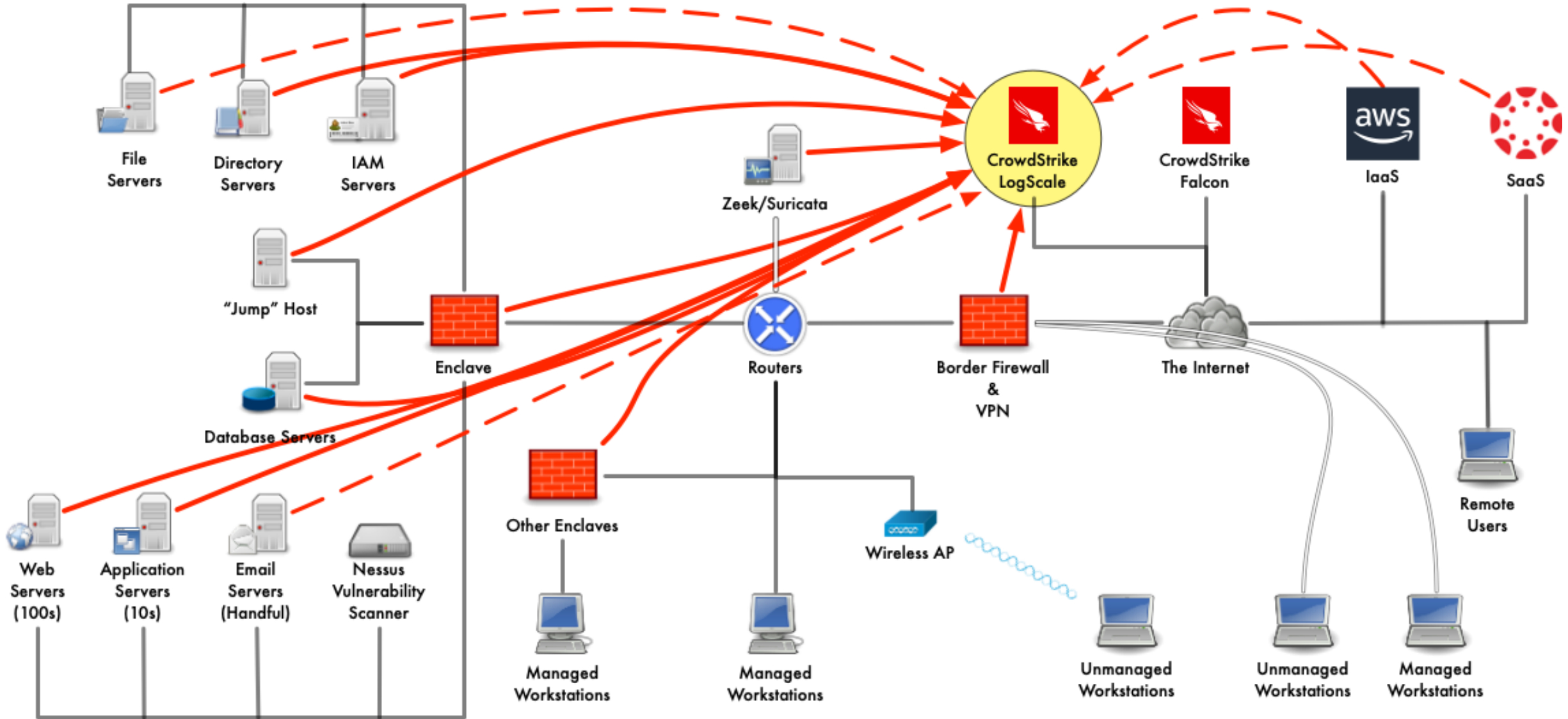
# Example: Low Confidence

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```
alert http $HOME_NET any -> $EXTERNAL_NET any (msg:"ET POLICY Data POST to an image file (gif)";  
flow:established,to_server; http.method; content:"POST"; http.uri; content:".gif"; fast_pattern; endswith;  
content:"__utm.gif"; endswith; http.host; content:".tealiumiq.com"; content:"snackly.co";  
content:"otf.msn.com"; reference:url,doc.emergingthreats.net/2010066; classtype:trojan-activity;  
sid:2010066; rev:17; metadata:created_at 2010_07_30, former_category POLICY, updated\_at 2020\_09\_16;) 
```

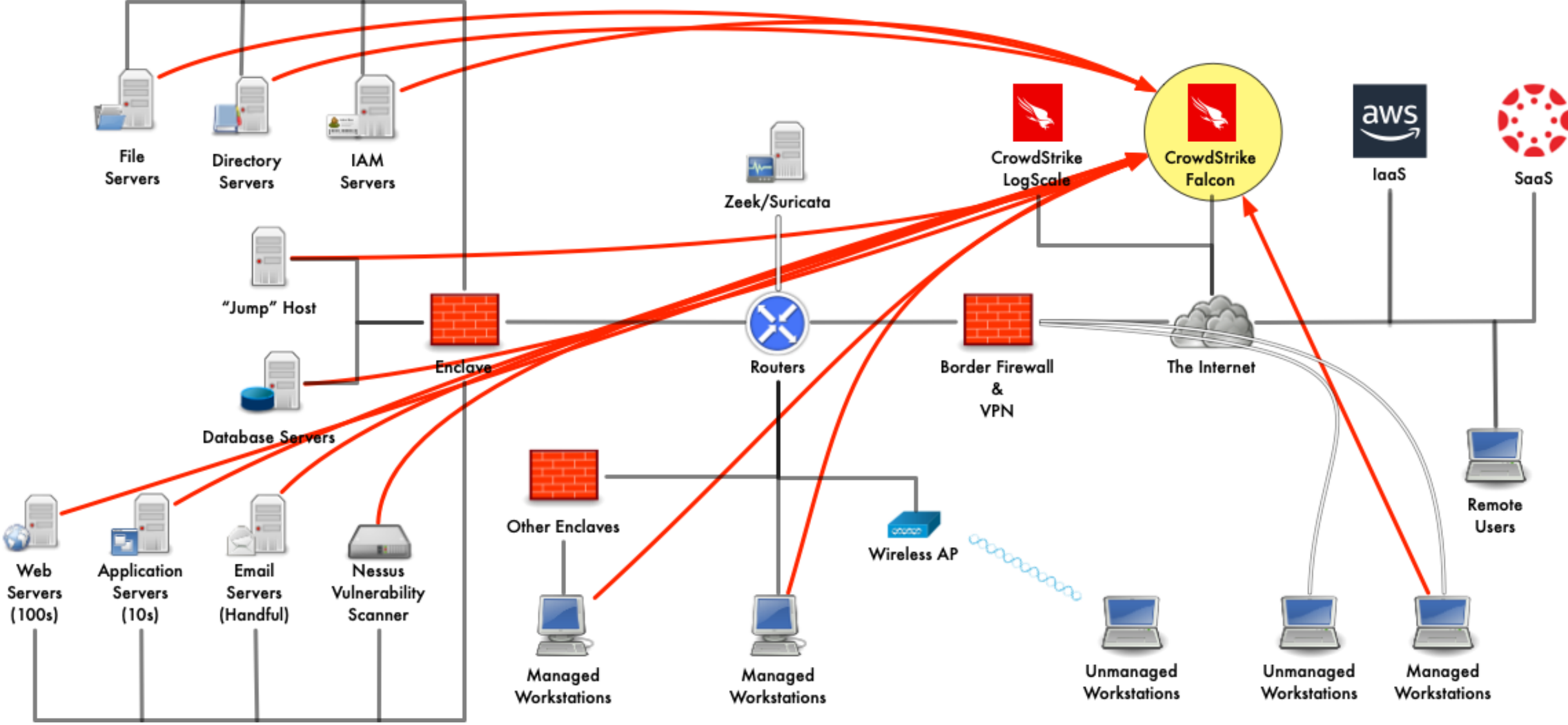
Item in blue (1) + active in rule feed (1) = 2

# Reference Deployment





# Reference Deployment



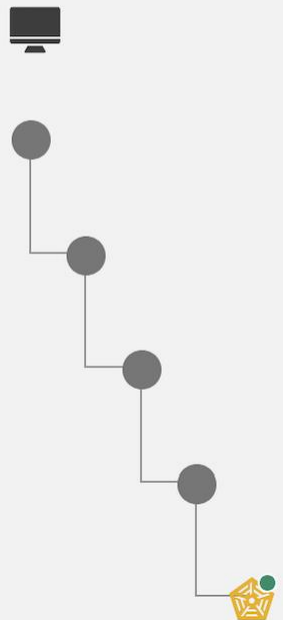
# Endpoint Detection & Response (Falcon)

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- Pros:
  - Assists with asset discovery
  - Monitors the endpoint when it leaves your network
  - Much more sophisticated than A/V
  - Usually bundled with MSSP services (paid experts)
- Cons:
  - Needs a ton of management: roll-out, alert tuning, response tuning
  - Expensive

Today, Mar. 27, 2026

Severity: **Medium** | Detect time: 16:07:12 | Process on host: CalculatorApp.exe on ISC-25-085-WL | Tactic via tech: Defense E... | Triggering file: Calculator... | Hostname: ISC-25-085-WL | User: [redacted]



Process Name	Icon 1	Icon 2	Icon 3	Icon 4	Icon 5	Icon 6	Icon 7	Icon 8	Icon 9
<a href="#">ISC-25-085-WL</a>									
<a href="#">wininit.exe</a>	0	0	0	0	0	8	0		
<a href="#">services.exe</a>	0	0	43	0	0	16	1		
<a href="#">svchost.exe</a>	0	0	0	0	0	2	0		
<a href="#">sihost.exe</a>	0	0	0	0	0	7	0		
<a href="#">CalculatorApp.exe</a>	0	0	0	0	0	0	0		

**CalculatorApp.exe on ISC-25-085-WL by [redacted]** Investigate

Edit status Network contain

No activity from Falcon Contact  
Complete message center

No notes from OverWatch

No related adversaries

**Agentic response with Charlotte AI**

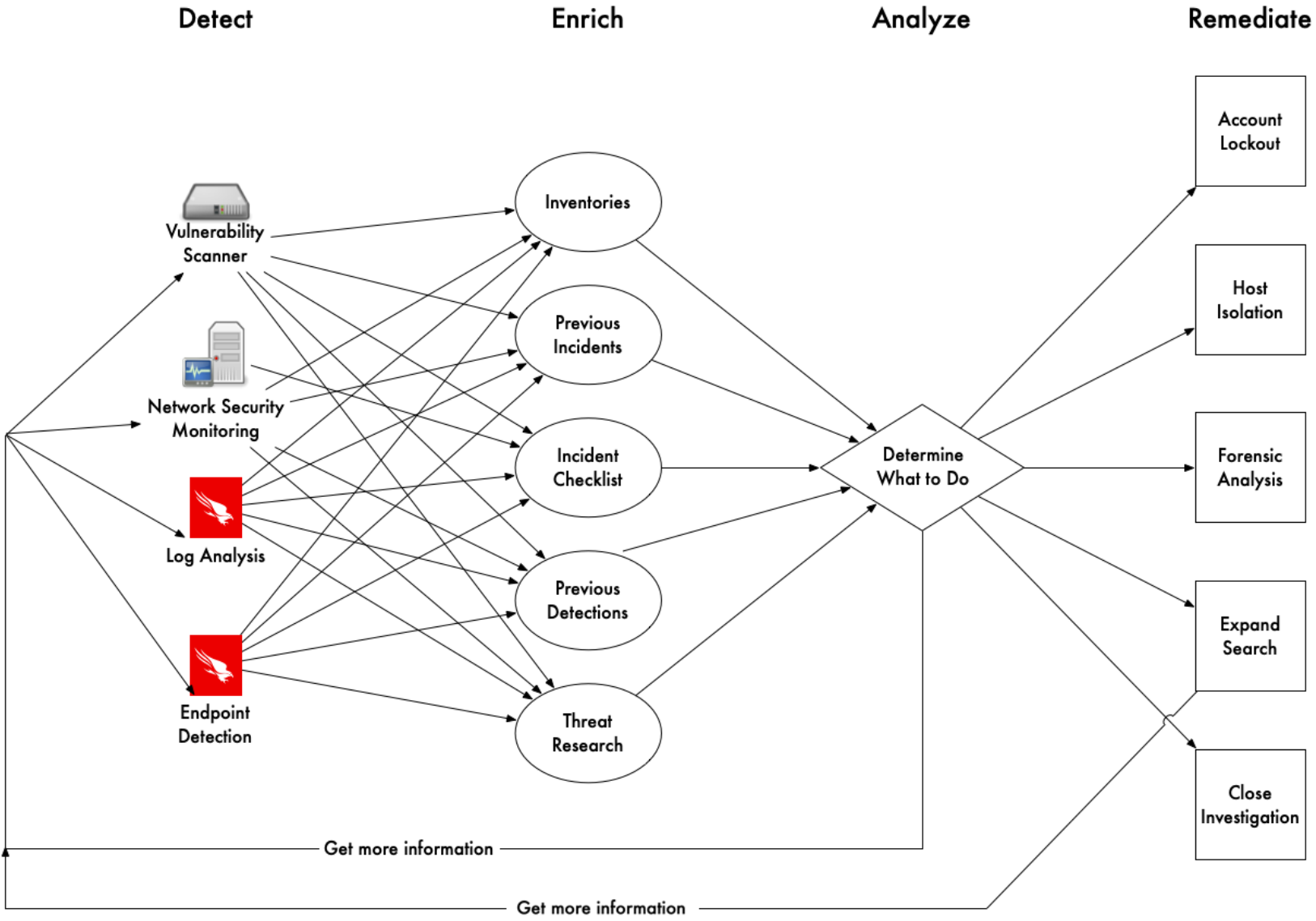
The Charlotte AI auto-triage is in progress for [redacted]. Please try again later.

```
{"ProcessStartTime":1774641939,"ProcessEndTime":1774641939,"ProcessId":296730478583,"ParentProcessId":253651058402,"Hostname":"ISC-25-085-WL","UserName":"<Sam's Co-worker>","Name":"Suspicious Activity","Description":"A suspicious process injected into another process in an unusual way. Investigate the process trees for the injector and injectee.", "Severity":50,"SeverityName":"Medium","FileName":"CalculatorApp.exe","FilePath":"\\Device\\HarddiskVolume3\\Program Files\\WindowsApps\\Microsoft.WindowsCalculator_11.2508.4.0_x64__8wekyb3d8bbwe\\CalculatorApp.exe","CommandLine":"\"C:\\Program Files\\WindowsApps\\Microsoft.WindowsCalculator_11.2508.4.0_x64__8wekyb3d8bbwe\\CalculatorApp.exe\"", "SHA256String":"62b532a855b1151331937cc1dedd94e22bbaca76086d688422e5cb7f9c6b4b05", "MD5String":"c189760c967ba93d2dfbccb41804df48", "LocalIP":"10.100.128.111", "Tactic":"Defense Evasion", "Technique":"Process Injection", "Objective":"Keep Access", "PatternDispositionDescription":"Prevention, process killed.", "PatternDispositionValue":16, "ParentImageFileName":"sihost.exe", "ParentCommandLine":" sihost.exe", "GrandParentImageFileName":"svchost.exe", "GrandParentCommandLine":"C:\\windows\\system32\\svchost.exe -k netsvcs -p -s UserManager", "SourceVendors":"CrowdStrike", "SourceProducts":"Falcon Insight", "DataDomains":"Endpoint", "AggregateId":"aggind:10fa6536f73c4ecd8690526031e37e6d:60132758769", "Type":"Idt", "ParentImagePath":"\\Device\\HarddiskVolume3\\Windows\\System32\\sihost.exe", "GrandParentImagePath":"\\Device\\HarddiskVolume3\\Windows\\System32\\svchost.exe", "PlatformName":"Windows", "RiskScore":22, "UTCTimestamp":1774642060, "AgentIdString":"10fa6536f73c4ecd8690526031e37e6d", "timestamp":"2026-03-27T20:07:40Z", "EventType":"Event_ExternalApiEvent", "ExternalApiType":"Event_EppDetectionSummaryEvent"}
```

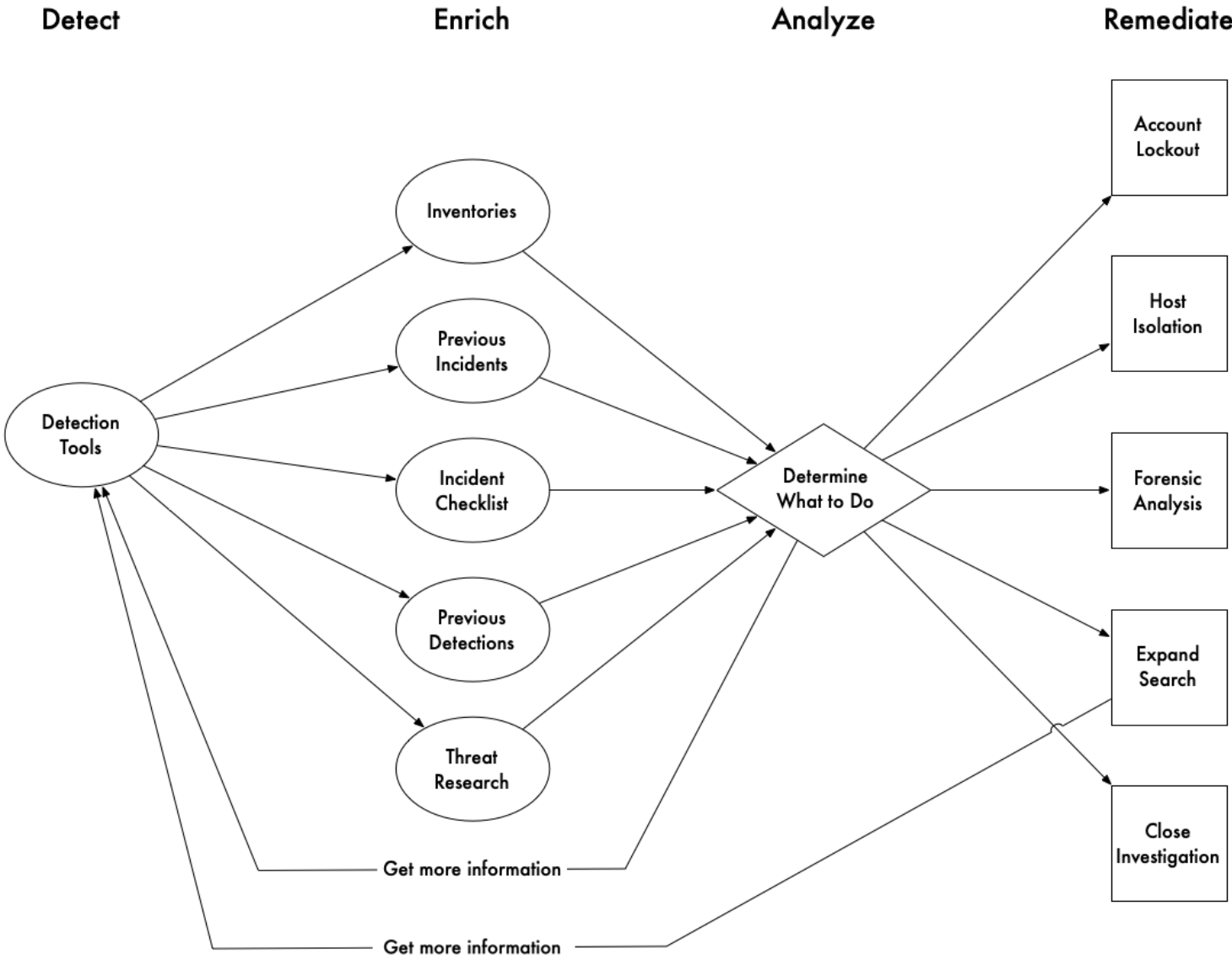
# Incident Response Stories

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# Tools & Inventories = Workflows



# Tools & Inventories = Workflows



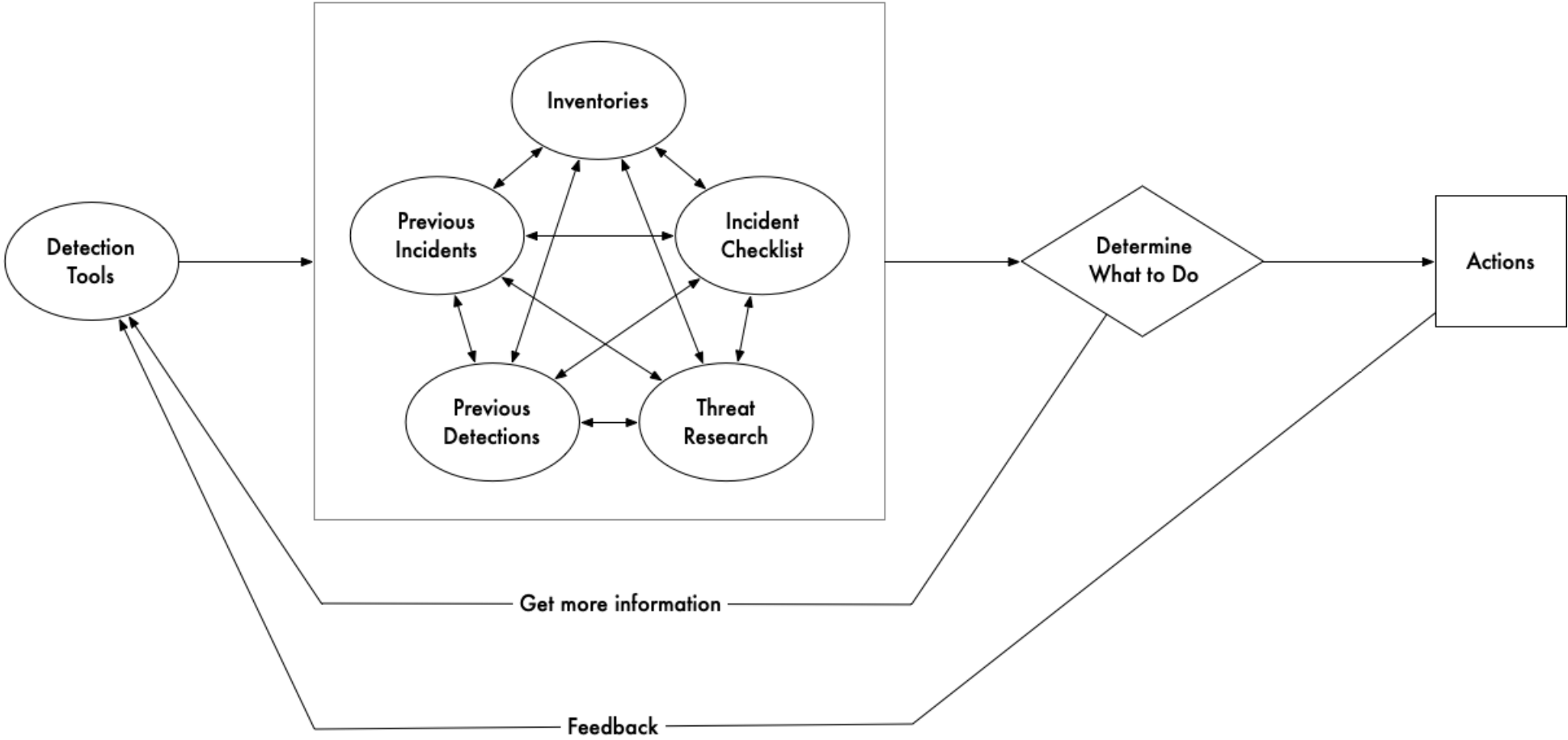
# Tools & Inventories = Workflows

Detect

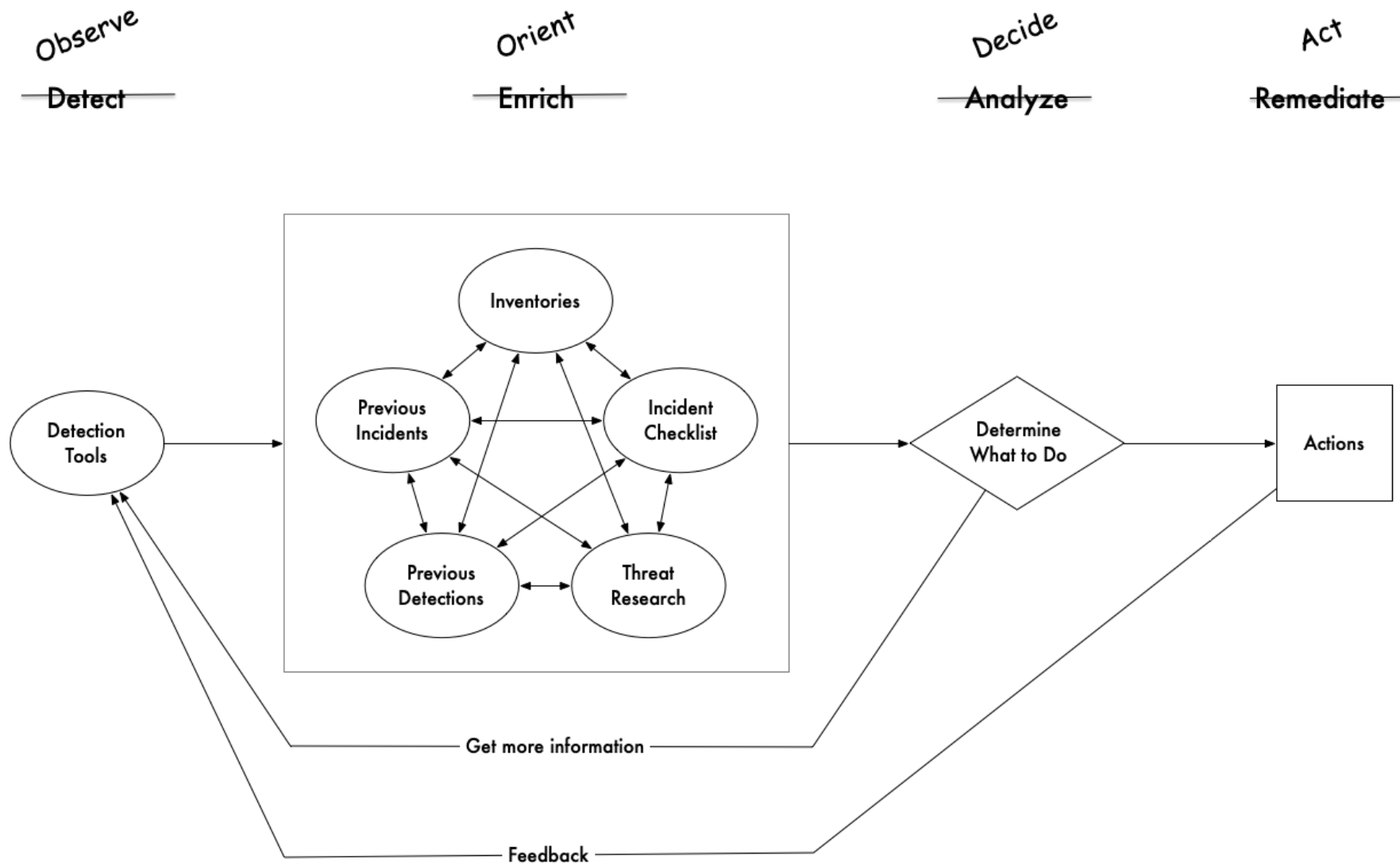
Enrich

Analyze

Remediate



# Tools & Inventories = Workflows



# Suricata Rule

---

```
alert http $HOME_NET any -> $EXTERNAL_NET any (msg:"ET MALWARE Jupyter Stealer CnC  
Checkin M2"; flow:established,to_server; http.start; content:"POST / HTTP/1.1|0d 0a |Host|3a  
20|"; startswith; http.host.raw; pcre:"/^\d{1,3}\.\d{1,3}\.\d{1,3}\.\d{1,3}$/";  
http.header_names; content:"|0d 0a|Host|0d 0a|Content-Length|0d 0a|Expect|0d  
0a|Connection|0d 0a 0d 0a|"; bsize:46; fast_pattern; http.content_len;  
byte_test:0,>=,200,0,string,dec; byte_test:0,<=,999,0,string,dec; http.connection;  
content:"Keep-Alive"; bsize:10; http.request_body; content:"!|0d 0a|"; pcre:"/^[\\x20-  
\\x7e\\r\\n]{0,20}[^\\x20-\\x7e\\r\\n]/"; reference:md5,772816f913a48aabe00ab1e7db8aa48e;  
reference:url,blogs.vmware.com/security/2023/11/jupyter-rising-an-update-on-jupyter-  
infostealer.html; classtype:trojan-activity; sid:2050051; rev:1; metadata:affected_product  
Windows_XP_Vista_7_8_10_Server_32_64_Bit, affected_product Windows_11, attack_target  
Client_Endpoint, created_at 2024\_01\_12, deployment Perimeter, malware_family Stealer,  
malware_family Jupyter, confidence Medium, signature_severity Major, updated_at  
2024\_01\_12, mitre_tactic_id TA0009, mitre_tactic_name Collection, mitre_technique_id T1005,  
mitre_technique_name Data_from_local_system; target:src_ip;)
```

# Suricata Detection: eve log snippet

---

```
alert.action: allowed
alert.signature: ET MALWARE Jupyter Stealer
CnC Checkin M2
alert.category: A Network Trojan was detected
alert.severity: 1
alert.source.ip: 146.70.80.66
alert.source.port: 80
alert.target.ip: 10.103.43.173
alert.target.port: 50525
direction: to_server
event_type: alert
files.filename: /
files.gaps: False
files.state: CLOSED
files.stored: False
files.size: 710
http.hostname: 146.70.80.66
http.url: /
http.http_content_type: text/html
http.http_method: POST
http.protocol: HTTP/1.1
http.status: 503
http.length: 190
proto: TCP
```

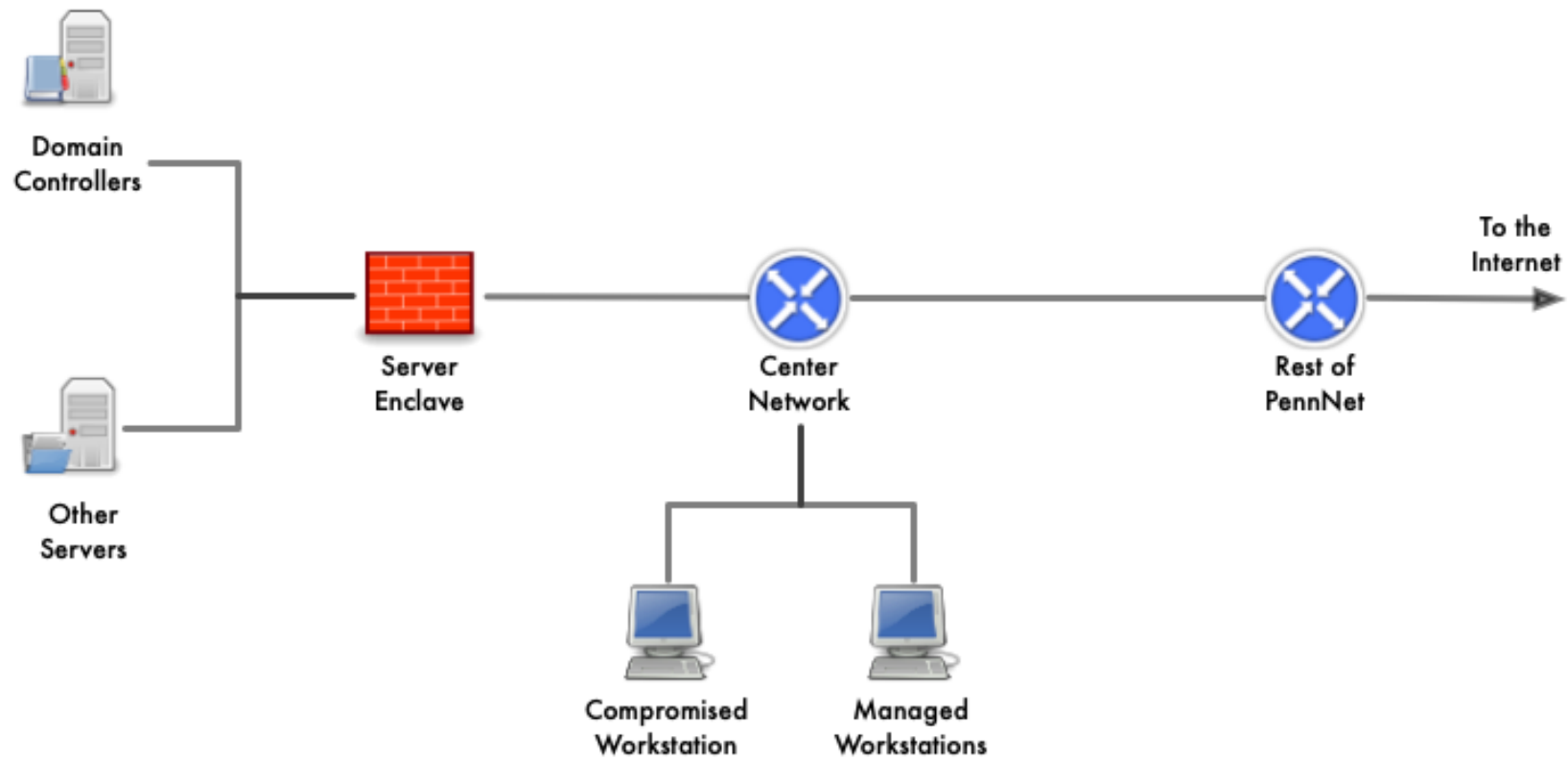
# Zeek Detections

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- As threat intelligence on external hosts:
  - Probing RDP, ARD and VNC (rdp.log, rfb.log)
  - Attempting Log4j/jndi exploits (http.log)
  - Scanning campus hosts.
- As alerting on Penn hosts:
  - conducting unauthorized scans
  - mining cryptocurrencies (students exempted)
  - RDP connections between schools/centers (noisy)
- Threat hunting during incident response

# CrowdStrike Falcon

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# Philippines Login Incident

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- Detect: A medium-confidence alert fired (multiple logins from same IP address)
- Enrich: Looking into it, I saw that none of the users were enrolled in multifactor auth.
- Analysis:
  - All of the logins were from the Philippines
  - All of the logins were for users in the same department
  - All of the users were not enrolled in MFA
  - Conclusion: lock and remediate the accounts, notify their IT support
- Detect: two days later, same alert for the same people!
- Enrich: the users had all reset their passwords!
- Conclusion: users needed to input data to a rickety old app with no impersonation feature, shared passwords with a contractor to input the data

Security operations is  
about workflows, not  
tools

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# Backup Slides

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# AI in everything

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- Done well: Expert systems
  - Put the AI in the tool to help you make decisions within a confined domain.
    - Powerpoint helped me design the “Vulnerability Management” slide
  - Online-go (given what I’ve seen of this host, what’s the current probability that it will be compromised?)
- Agents are promising for workflow automation
- Done poorly:
  - The “Who is Chris Hyzer?” problem
  - Colleague who takes longer to answer a simple question because he insists on running my query through AI.
  - Generate inaccurate diagrams with confidence!
  - Make it available, but licensing and token costs are barriers to use
- What do you all think? What have you seen work well?

# Career advice

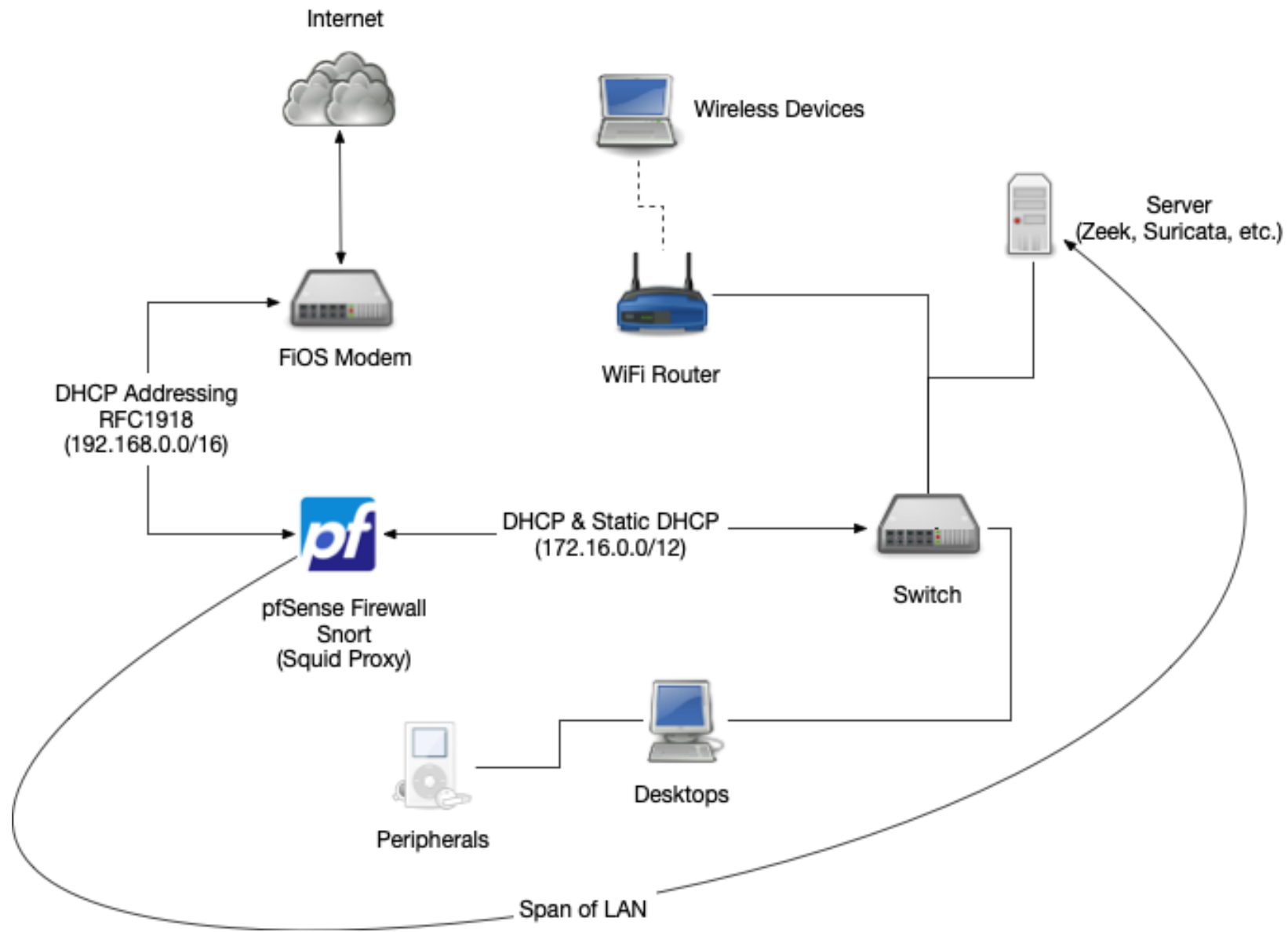
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1. Enjoy the challenge of adapting what you learn to real-world constraints.
2. Be good at managing lists.
3. Documentation is always behind reality.
4. The problems are technical, but the challenges are organizational.
5. Become comfortable with ambiguity, but don't put up with it.
6. Join your industry's Information Sharing & Analysis Center (ISAC)

# Career advice 2

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1. If you're going into operations:
  1. Enjoy solving problems
  2. Be comfortable with ambiguity
  3. Keep learning new things
  4. Treasure your good COTS tools
2. If you're going to make security products:
  1. Do as little as possible really really well. (Corelight, Splunk/LogScale)
  2. Make underlying data as accessible as possible (Corelight, Falcon)
  3. Don't assume you know how your tool will be deployed



# Recommended Reading

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- *The Practice of Network Security Monitoring* (Bejtlich)
- *The Unix and Linux System Administration Handbook* (Nemeth, et al)
- *The TCP/IP Guide* (Kozierok)
- *The Cuckoo's Egg* (Stoll)